

County Trade Pull Factors in Kansas, by County
Fiscal Years 2017-2023

County	2017	2018	2019	2020	2021	2022	2023
Allen	0.82	0.88	1.03	0.91	0.91	0.92	0.86
Anderson	0.61	0.64	0.64	0.63	0.62	0.61	0.69
Atchison	0.67	0.69	0.70	0.81	0.74	0.68	0.68
Barber	0.90	0.95	0.95	0.84	0.83	0.96	1.10
Barton	1.10	1.12	1.13	1.14	1.12	1.12	1.02
Bourbon	0.70	0.70	0.70	0.68	0.74	0.75	0.76
Brown	0.80	0.77	0.77	0.84	0.86	0.81	0.88
Butler	0.72	0.72	0.74	0.76	0.74	0.73	0.75
Chase	0.51	0.51	0.52	0.54	0.58	0.62	0.85
Chautauqua	0.43	0.42	0.47	0.51	0.48	0.43	0.51
Cherokee	0.40	0.39	0.38	0.39	0.42	0.50	0.55
Cheyenne	0.57	0.55	0.64	0.77	0.61	0.58	0.71
Clark	1.01	0.64	0.62	0.70	0.80	0.68	0.89
Clay	0.72	0.73	0.77	0.78	0.93	0.85	0.88
Cloud	0.94	0.92	0.97	0.97	0.99	0.96	0.91
Coffey	0.73	0.76	0.89	1.30	1.30	1.23	1.03
Comanche	0.78	0.78	0.77	0.81	0.76	0.85	0.91
Cowley	0.69	0.69	0.68	0.72	0.72	0.68	0.69
Crawford	0.81	0.82	0.82	0.81	0.83	0.84	0.84
Decatur	0.54	0.50	0.53	0.53	0.51	0.56	0.76
Dickinson	0.67	0.68	0.67	0.67	0.71	0.69	0.67
Doniphan	0.40	0.40	0.46	0.43	0.45	0.44	0.63
Douglas	0.95	0.94	0.93	0.90	0.89	0.91	0.88
Edwards	0.55	0.59	0.57	0.59	0.59	0.53	0.62
Elk	0.51	0.53	0.52	0.55	0.56	0.56	0.61
Ellis	1.41	1.41	1.45	1.45	1.44	1.48	1.30
Ellsworth	0.71	0.71	0.82	0.77	0.73	0.67	0.68
Finney	1.35	1.35	1.41	1.42	1.46	1.42	1.28
Ford	1.06	0.99	0.99	1.01	1.09	1.06	1.01
Franklin	0.77	0.75	0.77	0.83	0.85	0.80	0.83
Geary	0.75	0.83	0.83	0.86	0.90	0.74	0.72
Gove	1.08	1.12	1.23	1.18	1.22	1.15	1.03
Graham	0.83	0.88	0.86	0.78	0.80	0.77	0.89
Grant	0.69	0.73	0.77	0.91	0.70	0.68	0.79
Gray	0.63	0.68	0.66	0.64	0.74	0.75	0.89
Greeley	0.75	0.75	0.71	0.65	0.70	0.67	0.78
Greenwood	0.50	0.52	0.55	0.48	0.52	0.52	0.66
Hamilton	0.70	0.70	0.71	0.76	0.77	0.72	0.78
Harper	0.78	0.86	0.80	0.85	0.73	0.71	0.74
Harvey	0.75	0.72	0.73	0.73	0.73	0.71	0.72
Haskell	0.82	0.76	0.74	0.74	0.73	0.81	0.88
Hodgeman	0.45	0.48	0.51	0.53	0.53	0.54	0.52
Jackson	0.55	0.56	0.59	0.60	0.66	0.59	0.60
Jefferson	0.36	0.35	0.34	0.37	0.38	0.40	0.50
Jewell	0.39	0.38	0.38	0.39	0.43	0.39	0.46
Johnson	1.30	1.30	1.28	1.23	1.23	1.25	1.30
Kearny	0.48	0.50	0.50	0.53	0.52	0.50	0.53
Kingman	0.64	0.62	0.63	0.75	0.81	0.67	0.67
Kiowa	0.63	0.72	0.71	0.67	0.65	0.78	0.78
Labette	0.67	0.65	0.69	0.71	0.72	0.69	0.71
Lane	0.68	0.74	0.80	0.77	0.70	0.72	0.93
Leavenworth	0.58	0.59	0.58	0.60	0.60	0.58	0.62
Lincoln	0.42	0.43	0.41	0.48	0.44	0.44	0.47
Linn	0.56	0.52	0.51	0.53	0.54	0.53	0.60

County Trade Pull Factors in Kansas, by County
Fiscal Years 2017-2023

County	2017	2018	2019	2020	2021	2022	2023
Logan	0.92	0.87	0.91	0.81	0.80	0.91	0.81
Lyon	0.89	0.90	0.92	0.92	0.91	0.94	0.93
McPherson	0.99	1.00	1.10	1.03	1.00	0.95	0.96
Marion	0.48	0.47	0.54	0.52	0.58	0.58	0.64
Marshall	0.91	0.89	0.92	0.94	0.94	0.96	0.98
Meade	0.63	0.58	0.60	0.60	0.60	0.78	0.73
Miami	0.68	0.67	0.66	0.67	0.69	0.70	0.76
Mitchell	1.01	1.03	0.99	1.09	1.16	1.16	1.11
Montgomery	0.76	0.77	0.78	0.83	0.80	0.81	0.82
Morris	0.59	0.60	0.63	0.62	0.70	0.73	0.64
Morton	0.65	0.66	0.64	0.68	0.73	0.61	0.62
Nemaha	0.81	0.79	0.77	0.84	0.85	0.85	0.88
Neosho	0.83	0.84	0.84	0.91	0.88	0.84	0.82
Ness	0.86	0.95	1.00	2.80	0.85	1.22	1.09
Norton	0.81	0.78	0.79	0.74	0.74	0.74	0.93
Osage	0.36	0.38	0.38	0.40	0.42	0.42	0.43
Osborne	0.71	0.69	0.65	0.67	0.74	0.64	0.64
Ottawa	0.38	0.32	0.32	0.36	0.38	0.33	0.41
Pawnee	0.65	0.66	0.67	0.66	0.66	0.68	0.71
Phillips	0.67	0.70	0.71	0.70	0.69	0.72	0.89
Pottawatomie	1.42	1.40	1.41	1.44	1.50	1.42	1.30
Pratt	1.18	1.14	1.24	1.26	1.28	1.24	1.17
Rawlins	0.57	0.58	0.56	0.61	0.60	0.57	0.79
Reno	0.97	0.95	0.96	0.99	0.99	0.99	0.97
Republic	0.68	0.63	0.67	0.70	0.73	0.67	1.14
Rice	0.61	0.63	0.67	0.76	0.68	0.68	0.71
Riley	0.79	0.77	0.76	0.72	0.74	0.75	0.73
Rooks	0.77	0.79	0.80	0.76	0.75	0.79	0.77
Rush	0.46	0.49	0.49	0.46	0.49	0.47	0.64
Russell	0.72	0.75	1.07	0.73	0.71	0.75	0.78
Saline	1.31	1.32	1.31	1.33	1.36	1.36	1.22
Scott	0.95	0.94	0.98	0.96	1.03	0.92	0.95
Sedgwick	1.14	1.12	1.14	1.14	1.13	1.14	1.08
Seward	1.05	1.05	1.09	1.11	1.15	1.12	1.07
Shawnee	1.08	1.07	1.06	1.05	1.06	1.02	1.01
Sheridan	0.81	0.82	0.81	0.73	0.80	0.88	0.83
Sherman	1.28	1.21	1.23	1.25	1.26	1.18	1.07
Smith	0.65	0.71	0.72	0.74	0.72	0.69	0.70
Stafford	0.53	0.53	0.58	0.56	0.57	0.59	0.60
Stanton	0.65	0.63	0.64	0.71	0.71	0.57	0.79
Stevens	0.72	0.71	0.68	0.67	0.72	0.76	0.73
Sumner	0.57	0.59	0.61	0.64	0.57	0.57	0.62
Thomas	1.53	1.51	2.04	1.59	1.51	1.53	1.51
Trego	0.88	1.00	0.96	0.87	0.88	0.83	0.79
Wabaunsee	0.39	0.36	0.34	0.33	0.37	0.40	0.47
Wallace	0.66	0.59	0.66	0.66	0.61	0.57	0.73
Washington	0.54	0.53	0.53	0.59	0.60	0.56	3.88
Wichita	0.75	0.78	0.77	0.71	0.84	0.72	0.89
Wilson	0.50	0.49	0.50	0.55	0.55	0.52	0.58
Woodson	0.45	0.45	0.48	0.42	0.52	0.58	0.56
Wyandotte	0.92	0.98	0.96	0.96	0.97	0.96	0.94

Source: Kansas Department of Revenue, <https://www.ksrevenue.org/prpullfactor.html> (accessed February 20, 2024).

Pull Factor=County per capita sales tax/state per capita sales tax. A pull factor which is higher than 1.0 indicates that the county is attracting business; a pull factor that is less than 1.0 indicates the county is losing business.