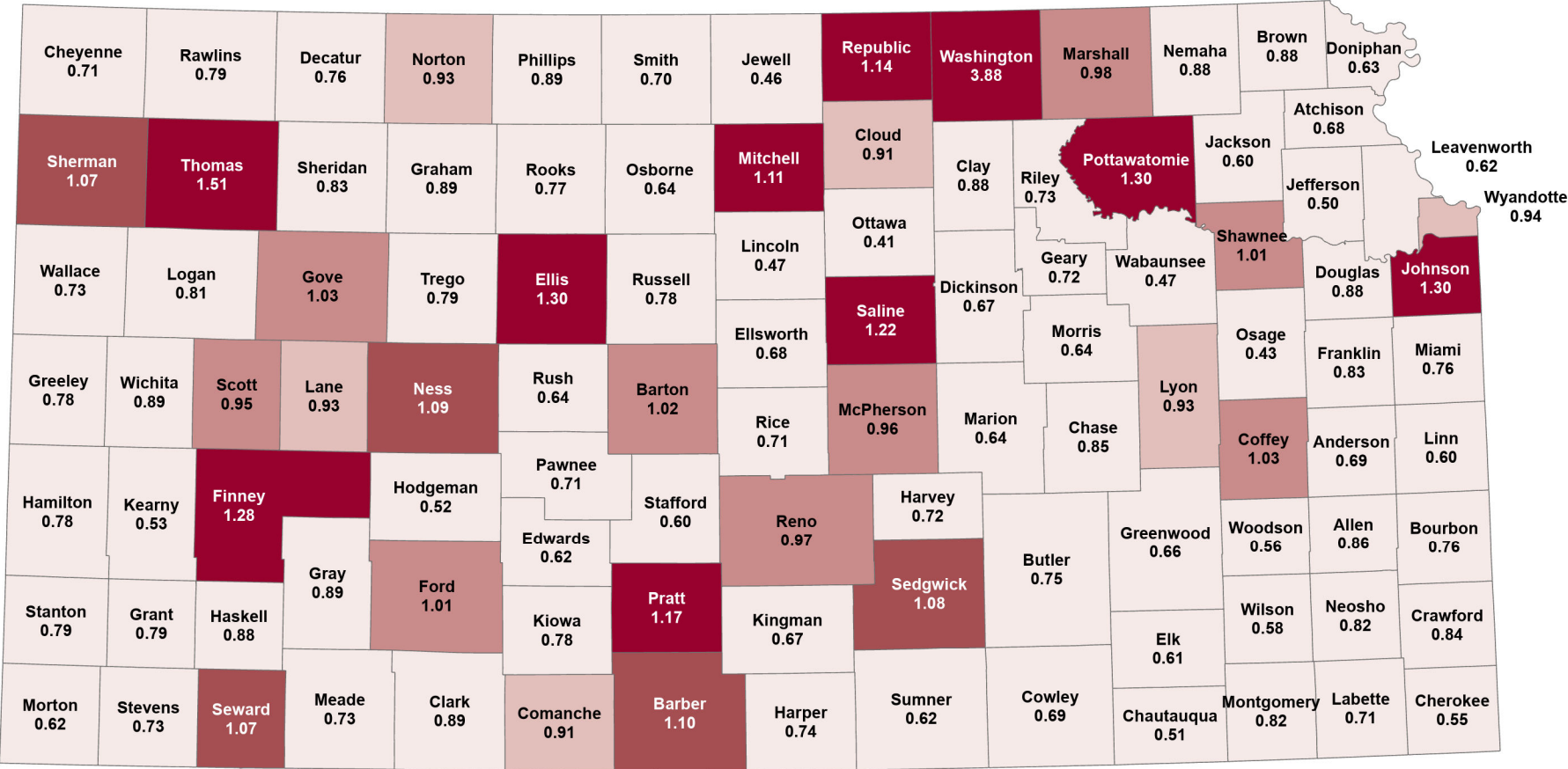


County Trade Pull Factors in Kansas, Fiscal Year 2023



Source: Institute for Policy & Social Research, The University of Kansas; data from Kansas Department of Revenue.

Pull Factor is calculated as a county per capita sales tax divided by the state per capita sales tax. A pull factor higher than 1.0 indicates a county is attracting business; a pull factor less than 1.0 indicates the county is losing business.

Pull Factor

